

## Message Text

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PAGE 01 TOKYO 13447 260546Z  
ACTION EA-06

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R 260540Z JUL 78  
FM AMEMBASSY TOKYO  
TO SECSTATE WASHDC 9874

C O N F I D E N T I A L TOKYO 13447

LIMDIS

DEPT ALSO PASS AGRICULTURE AND STR ELECTRONICALLY

FOR SECRETARY BERGLAND, AMBASSADOR STRAUSS, ASSISTANT  
SECRETARY HOLBROOKE FROM AMBASSADOR MANSFIELD

E.O. 11652: GDS  
TAGS: OVIP, JA (NAKAGAWA, ICHIRO)  
SUBJECT: VISIT OF MINISTER OF AGRICULTURE NAKAGAWA

1. MINISTER NAKAGAWA IS BEGINNING TO MAKE PLANS FOR HIS  
VISIT TO WASHINGTON FROM SEPTEMBER 5 UNTIL ABOUT  
SEPTEMBER 16.
2. I THINK IT IS VITAL THAT WE BE WELL PREPARED ON OUR  
SIDE WITH A COMPREHENSIVE, WELL-PLANNED PROGRAM FOR HIM  
THAT FINDS ALL SIDES COORDINATED IN WHAT THEY SAY TO HIM.
3. HE IS AN IMPORTANT FIGURE TO US AT THIS TIME AND HE  
IS LIKELY TO BE AN IMPORTANT FIGURE IN JAPAN FOR THE FUTURE.  
A MEMBER OF THE SEIRANKEI, NAKAGAWA IS A POLITICAL  
CONSERVATIVE AND A MAN WHO HAS SHOWN HIMSELF AN ABLE  
NEGOTIATOR OF PRICKLY ISSUES (WHETHER WITH US OR  
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WITH THE USSR, AS IN LAST SPRING'S FISHERIES TALKS). IN  
THE POLITICS OF ECONOMICS, HE IS CLEARLY ON THE SPOT TO  
DEFEND JAPANESE AGRICULTURE AS WELL AS HE CAN FROM OUR MTN  
DEMANDS. IF WE HANDLE HIM RIGHT, HE CAN BE A LONG-TERM  
FRIEND OF THE U.S. IN GENERAL AND OF U.S. AGRICULTURE  
IN PARTICULAR.

4. SUBSTANTIVE ELEMENTS THAT SEEM TO ME WE SHOULD TRY TO COVER WOULD INCLUDE THE FOLLOWING:

(A) PROVIDE REASSURANCES OF THE RELIABILITY OF THE U.S. AS SUPPLIER OF AGRICULTURAL PRODUCTS THAT BROUGHT US NEARLY \$4 BILLION IN EXPORT EARNINGS IN 1977. IF SUPPLY/PURCHASE UNDERSTANDING OF 1975 FOR KEY COMMODITIES--SOYBEANS,

WHEAT, FEEDGRAINS--CANNOT BE FORMALLY CONTINUED, WE SHOULD EXPLAIN CLEARLY WHY NOT AND WHAT THE PROSPECTS ARE FOR THE FUTURE.

(B) RESOLVE REMAINING MTN ISSUES IN A MANNER THAT WILL BE POLITICALLY BEARABLE FOR NAKAGAWA AND REST OF LDP. HERE WE SHOULD BE LOOKING FOR FACE-SAVING SOLUTIONS SO THAT HE CAN COME BACK TO TOKYO, IF NOT AS A HERO, AT LEAST NOT IN DISGRACE.

(C) ORGANIZE SOME GOOD CONGRESSIONAL CALLS THAT WILL ADDRESS POINTS (A) AND (B) IN REASONABLE BALANCE.

(D) PROVIDE AN OPPORTUNITY TO HEAR, FROM YOU I WOULD HOPE, A THOROUGH EXPOSITION OF OUR OVERALL POLICY TOWARD EAST ASIA AND OUR PRESENT AND FUTURE ROLE IN THE REGION. NAKAGAWA'S INTERESTS, AND INFLUENCE, ARE NOT LIMITED TO AGRICULTURE AND TRADE ISSUES. MOREOVER, HIS THINKING CONFIDENTIAL

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TOWARD THOSE ISSUES IS AFFECTED BY HOW HE "READS" US. HE IS WELL WORTH YOUR PERSONAL ATTENTION.

(E) OFFER SOME EXPOSURE TO OPEN, FRIENDLY AMERICAN FARM FAMILIES, BUILDING ON NAKAGAWA'S HAPPY MEMORIES OF HIS EXCHANGE VISIT TO U.S. IN THE 1950'S. I CAN GIVE YOU SOME IDEAS ABOUT MONTANA VISITS.

5. I HAVE A GOOD, CLOSE PERSONAL RELATIONSHIP WITH NAKAGAWA AND EXPECT THAT HE WILL ASK TO SEE ME BEFORE HE LEAVES. I WOULD APPRECIATE ANY COORDINATED VIEWS WASHINGTON COULD SUPPLY ME THAT MIGHT FACILITATE HIS VISIT. MANSFIELD

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## Message Attributes

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**TAGS:** OVIP, JA, (NAKAGAWA, ICHIRO)  
**To:** STATE  
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